

October 30, 2023

VIA ELECTRONIC MAIL ONLY

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Re: Nomination of Michael Udell

Dear Mr. Nolan:

I am pleased to propose the nomination of Michael Udell for membership in the American College of Real Estate Lawyers. Michael is a founding partner at Udell Wang LLP – a boutique law firm specializing in transactional real estate, with an emphasis on acquisitions and dispositions and leasing matters.

I first met Michael in 2014 when my former law firm merged with McKenna Long and Aldridge. Michael was a real estate partner at McKenna Long and Aldridge in the Los Angeles office and upon the merger became the “go to” partner for our new merged firm for real estate matters in the Los Angeles area. Michael also broadened the depth and scope of our real estate practice with his specialized expertise in landlord/tenant matters. At the time of the merger, my former law firm, Luce Forward Hamilton and Scripps did not have a broad based transactional real estate practice in Los Angeles and so it was especially valuable to have an experienced real estate practitioner of Michael’s caliber in our Los Angeles office. I was on the executive committee of my law firm when we did the due diligence for the merger. Michael’s reputation and the quality of his work and the input that we received from the partners at McKenna Long was immediately recognized by our executive committee.

Michael has a traditional real estate transactional practice. He represents national and regional landlords, tenants, lenders and investors. Michael started his career at the well-respected boutique firm known as Brown Winfield and Canzoneri and was trained by the partners at Brown Winfield - some of the best real estate lawyers in Southern California at that time.

As an attorney who is in the prime of his career, Michael is already garnering significant and important accolades. Michael has been recognized as a “Super Lawyer” since 2018. His reputation continues to grow as evidenced by his speaking engagements at the USC Law Forum – one of the most prestigious real estate forums in the country. Michael has also been a speaker at ICSC conferences including a panel in which I participated recently. Michael served as the moderator and was a major contributor to ensure the success of the program.

John M. Nolan
October 30, 2023
Page 2

As you can see from his resume, Michael is also a contributor to his community and has demonstrated give-back to the Los Angeles community. These contributions demonstrate Michael's commitment to a broad array of community organizations.

Broadening the membership of ACREL to include lawyers with a long career in front of them is a goal of ACREL. Michael's reputation will continue to grow as evidenced by the increased opportunities being afforded to Michael to speak at major conferences. Michael is extremely interested in not only becoming a member. He wants to be an active member and participant in the organization. We approached Michael only recently about being nominated to ACREL. Michael was very enthusiastic from the outset and remains enthusiastic.

Based upon my knowledge, it is my opinion that Michael satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines.

I am not (a) currently in the same firm as Michael, (b) related by birth or marriage to Michael, or (c) a current Governor or member of the Member Selection Committee of the College. Neither the nominee nor his law firm regularly employs or retains me, or my law firm and I have no business relationship with Michael other than being a former partner of Michael.

Michael will bring energy and enthusiasm to ACREL. His reputation over the years will continue to grow – his trajectory is already there. I am confident that Michael will be an active and participating member of ACREL.

Very truly yours,



Nancy T. Scull
for SHEPPARD, MULLIN, RICHTER & HAMPTON LLP